



APPLICATION FORM – 2008 Program

Leadership development is an essential element in the process of improving our Association and profession. The Idaho Association of REALTORS® administers its "Idaho REALTORS® Leadership Academy" to identify emerging REALTOR® leaders in the state, encourage them with motivational activities, and assist in sharpening their leadership skills in the hope they will exert a strong positive influence on the future of the Association and profession.

The participants work together in a training course which combines individual study, group session, and actual project experience in using leadership skills. Training sessions include identification of leadership skills, team-building exercises, procedures for goal setting, personal profile analysis, network building, and improving communication skills.

The objectives of the Idaho REALTORS® Leadership Academy are:

- To identify Idaho REALTORS® who have demonstrated leadership potential through job-related and community activity.
- To train participants by developing leadership skills.
- To motivate participants by:
 - Increasing awareness of real estate and association management issues and challenges;
 - Involvement in problem-solving activities on issues of current interest; and,
 - Providing a network of leaders across Idaho, actively involved in improving our Association and profession.

SELECTION CRITERIA

Participation in IRLA is open to all members of the Idaho Association of REALTORS®. A limited number of individuals will be appointed to participate in the program, and applicants who are not selected are encouraged to reapply in subsequent years. Participants are chosen by an anonymous selection committee based upon the information in this application. The Committee seeks applicants who are active in business, education, the arts, religion, government, community-based organizations, ethnic or minority groups, or real estate specialty areas, and will reflect the diversity of the REALTOR® organization.

APPLICATION PROCEDURE

Tuition for the program is \$750, and **MUST BE PAID IN FULL PRIOR TO THE FIRST SESSION**. This includes the training sessions, meals, overnight accommodations for the sessions, and instructional materials. Additional costs to participants will include transportation from home to the meeting or retreat site and minimal expenses may be incurred during the field exercise phase of the program. Application forms should include as much information as possible. However, answers should be limited to the space available. Deadline for application is **January 1, 2008**. *NO LATE APPLICATIONS WILL BE ACCEPTED.*

MAIL COMPLETED APPLICATION BY JANUARY 1, 2008 TO:



Jill Randall, Education Director
Idaho Association of REALTORS®
301 South Capitol Boulevard
Boise, Idaho 83702
1-800-621-7553



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INSTRUCTIONS

Type or print in black ink (NOTE: Applications that are illegible won't be considered). Please complete each section *fully* but limit answers to the available space. Application must be signed and returned by **January 1, 2008**. Application should contain a recent photograph suitable for use in publications and for publicity.

PERSONAL:

FULL NAME: _____

NICKNAME IF PREFERRED: _____ AGE: _____ GENDER: MALE FEMALE

HOME ADDRESS: _____

LOCAL BOARD OR ASSOCIATION: _____

FIRM NAME: _____

BUSINESS ADDRESS: _____

HOME PHONE: _____ CELL: _____

BUSINESS PHONE: _____ FAX: _____

E-MAIL ADDRESS: _____

EDUCATION: (Begin with high school, colleges, degrees, and/or specialized training):

<u>Name and Location of school</u>	<u>Dates (from-to)</u>	<u>Degree</u>	<u>Major</u>
1. _____	_____	_____	_____
2. _____	_____	_____	_____
3. _____	_____	_____	_____

Extracurricular Activities: _____

COMMUNITY INVOLVEMENT: Include community, civic, religious, political, government, social, athletic, or other activities. Do not include business/professional activities.

Organization: _____

Assignment/Position: _____ From-to: _____

Describe your role: _____

Organization: _____

Assignment/Position: _____ From-to: _____

Describe your role: _____

Organization: _____

Assignment/Position: _____ From-to: _____

Describe your role: _____



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What do you consider your most important accomplishment in one of the above organizations and why: _____

How much time each month do you commit to volunteer work: _____

REAL ESTATE EXPERIENCE:

YEAR LICENSED: _____ LENGTH OF IDAHO RESIDENCE: _____

REAL ESTATE SPECIALTY (RESIDENTIAL, COMMERCIAL, APPRAISAL, ETC.)--LIST ALL THAT APPLY: _____

Present Firm: _____

How long: _____ Full Time or Part Time

Title or Responsibility: _____

Briefly describe your responsibilities in your job: _____

List previous work experience in chronological order (from most recent to earliest), and include any military duty:

<u>Organization/Firm</u>	<u>Title/Responsibility</u>	<u>From-to</u>
1. _____	_____	_____
2. _____	_____	_____
3. _____	_____	_____
4. _____	_____	_____

What do you consider your highest career achievement to date, and why: _____



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REALTOR® INVOLVEMENT: Include local, state or national REALTOR® groups, MLS or other real estate areas.

Organization: _____

Assignment/Position: _____ From-to: _____

Describe your role: _____

Organization: _____

Assignment/Position: _____ From-to: _____

Describe your role: _____

Organization: _____

Assignment/Position: _____ From-to: _____

Describe your role: _____

Organization: _____

Assignment/Position: _____ From-to: _____

Describe your role: _____

If you have additional real estate organization involvement, please describe briefly: _____

What kinds of volunteer activity in the real estate industry would you like to become active with in the future?

If you have not had the time or interest to become actively involved, what conditions have changed that now enable you to seek involvement in the REALTOR® association? _____

What role do you believe REALTORS® should play in the political affairs of your city or in the state of Idaho?

List any State or national REALTOR® conventions you have attended and the approximate date: _____

List any local REALTOR® board meetings you have attended and the approximate date: _____



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Do you contribute to RPAC? Why or Why not? _____

List the education classes have you completed within the past year:

Real Estate Designations Earned: _____

GENERAL INFORMATION: One of the goals of the Idaho REALTORS® Leadership Academy is to build a network of Association leaders who can enhance their problem-solving and other leadership abilities through shared perspectives and working together.

What do you feel are the three most significant challenges facing the real estate profession today: _____

What do you feel needs to be done about one of these issues: _____

What do you feel are the three most significant issues facing the Idaho Association of REALTORS® today: _____



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What specific skills/knowledge do you hope to gain from participation in the Idaho REALTORS® Leadership Academy: _____

TUITION: If accepted into the Idaho REALTORS® Leadership Academy, you will be billed for the \$750 tuition fee. Tuition **MUST BE PAID IN FULL PRIOR TO THE FIRST SESSION.** Tuition covers each training session, meals, instructional materials, and overnight accommodations for each session. Overnight accommodations are assigned to you as double-occupancy with another Academy participant. Additional costs to participants will include transportation from home to the meeting or retreat site and minimal expenses may be incurred during the field exercise phase of the program. **YOUR TRAVEL COSTS ARE NOT COVERED BY THE ACADEMY. Full Tuition Payment is DUE PRIOR TO THE FIRST SESSION.**

ATTENDANCE: To graduate from the Idaho REALTORS® Leadership Academy, a participant is expected to attend all sessions. These dates are subject to change based on speaker and hotel availability.

- RETREAT 1: February 19-20, 2008: This overnight session is 1.5 days, held in Boise.
- RETREAT 2: May 1-2, 2008: This overnight session is 1.5 days, *(location to be determined)*.
- RETREAT 3: July 30-31, 2008: This overnight session is 1.5 days, *(location to be determined)*.
- RETREAT 4: September 10, 2008: One day immediately prior to the Idaho REALTOR® convention in Portland, Oregon. The hotel nights of the 10th and your ticket to the graduation ceremony at the Awards Banquet are paid by the Academy. Participants are highly encouraged to register for the full Convention.

COMMITMENT: I understand the purposes of the Idaho REALTORS® Leadership Academy program, and if selected I will devote the time and resources necessary to complete the program. Even though emergencies arise, any participant unable to attend, for any reason, may be asked to withdraw from the program and no portion of the tuition shall be refunded. I understand the above commitments and agree to be bound by them in signing this application:

Print Name: _____

Applicant Signature Date

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